



Investing in Outreach & Enrollment to Support Patients & the Health Center Bottom Line

June 5, 2026
Primary Care Conference

Presenter/Facilitator

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Agenda

- ▶ Upcoming Changes
- ▶ Panel Discussion
- ▶ Q&A





Upcoming Changes that Could Impact Health Center Patients and the Bottom Line



Medicaid Work Reporting Requirements

- ▶ Effective **1 / 1 / 27**, adults **age 19–64** may be subject to work reporting requirements if they:
 - Do not have a disability
 - Are not pregnant
 - Do not care for a young child
 - Fall into another category that exempts them
- ▶ If subject to work reporting requirements, Medicaid beneficiary will need to:
 - Report work and/or other activities
 - 80 hours/month
 - Renew Medicaid twice/year



NC Medicaid Expansion Enrollment Dashboard

Last Update: May 1, 2026
Updated Monthly

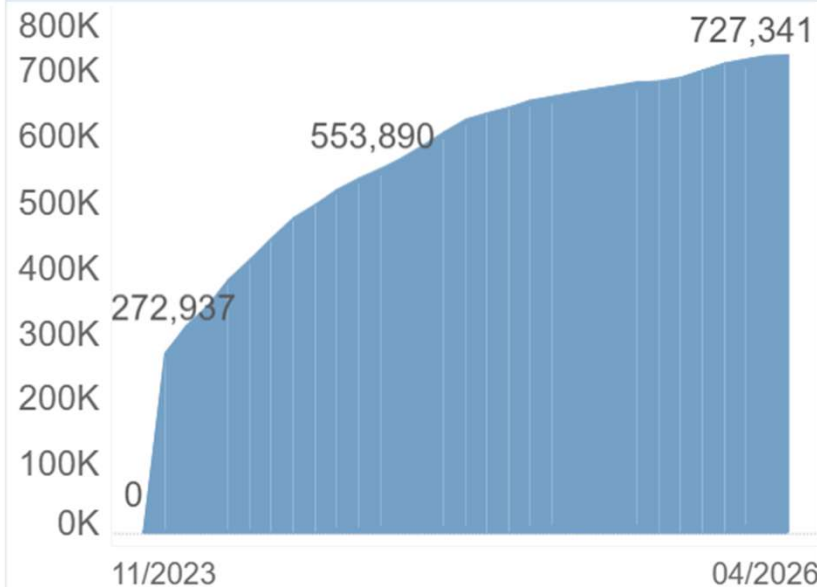
NC Medicaid Expansion Enrollment as of May 1, 2026: **727,341**

Note: Enrollments processed after this date are not reflected in this dashboard.

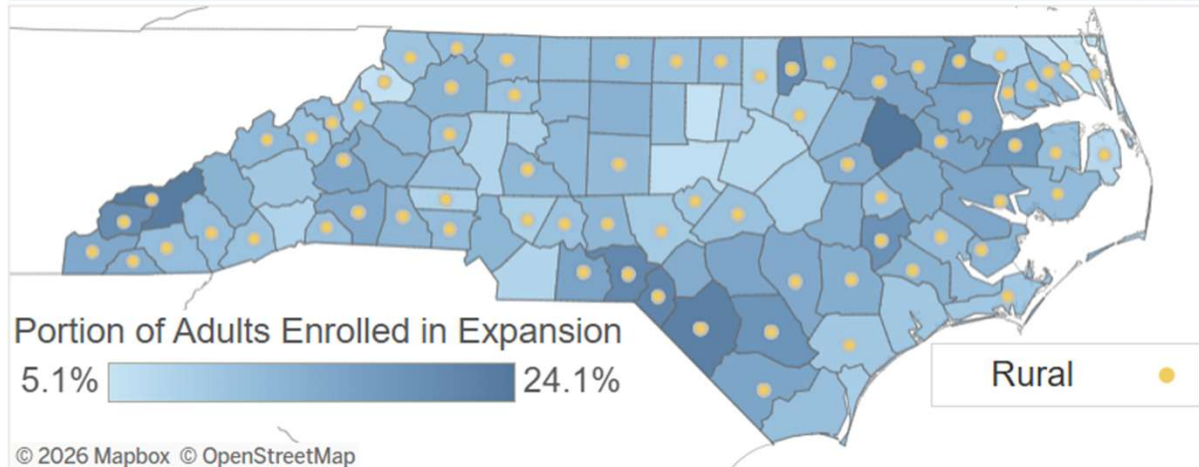
This dashboard shows the number of people enrolled in NC Medicaid only through expansion coverage. The charts, excluding the map, can be viewed by health plan, demographics, and/or county by using the filters below. Note: Enrollment counts are pulled at the beginning of the month except for January 2024 which was pulled on the twelfth of the month. For privacy reasons, categories and/or charts with counts less than 11 will not display.

Health Plan	Age Group	Sex	Ethnicity	Race	Rurality	County
(All)	(All)	(All)	(All)	(All)	(All)	(All)

NC Medicaid Expansion Enrollment Trend



Portion of Adults (19-64) by County Enrolled in NC Medicaid Expansion



The statewide average portion of adults (19-64) enrolled in Medicaid Expansion is 10.6%.

Note: In the June 2024 update, the rural/urban county designation was modified to reflect the NC Office of Rural Health's definition which classifies 71 counties as rural and 29 as urban.

<https://www.census.gov/programs-surveys/metro-micro/about.html>

Healthcare providers brace for Medicaid cuts. Are layoffs in rural NC next?

More than 250,000 North Carolinians could be kicked off Medicaid next year. The cuts have the potential to devastate local economies, particularly in rural areas, if hospitals and health clinics respond by conducting layoffs or shutting down entirely.

A new report indicates that 4.9 million to 10.1 million people across the country could lose Medicaid coverage as a result of the new law. In North Carolina, as many as 345,600 people could fall off the Medicaid rolls, according to a March 25 analysis by the Robert Wood Johnson Foundation and the policy think tank Urban Institute.

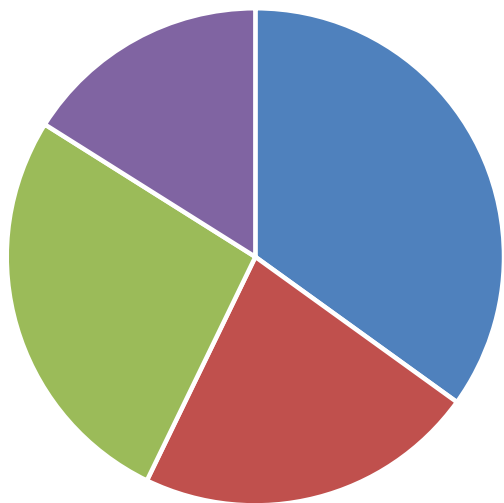
Millions could face coverage loss under new Medicaid work rules



Health Center Payer Mix

2022

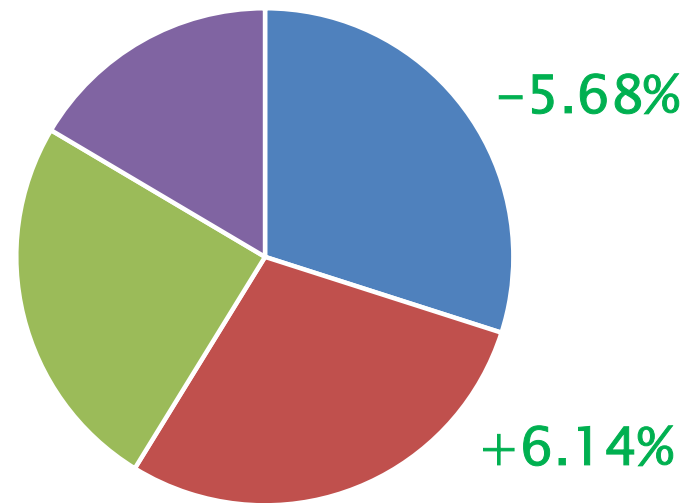
Payer Mix



■ Uninsured ■ Medicaid
■ Third-Party ■ Medicare

2024

Payer Mix



■ Uninsured ■ Medicaid
■ Third-Party ■ Medicare

Source: HRSA UDS



Medicaid Eligibility Changes

- ▶ Effective **10/1/26**, only the following groups will be eligible for Medicaid:
 - U.S. citizens and U.S. nationals
 - Legal Permanent Residents / “green card” holders
 - Cuban/Haitian entrants
 - COFA migrants
 - Non-citizen pregnant women and children under age 19* (Stay tuned)
- ▶ Refugees, asylees, and other humanitarian non-citizen groups will *no longer be eligible for Medicaid*.
- ▶ Non-citizens, regardless of status, will remain eligible for Emergency Medicaid.



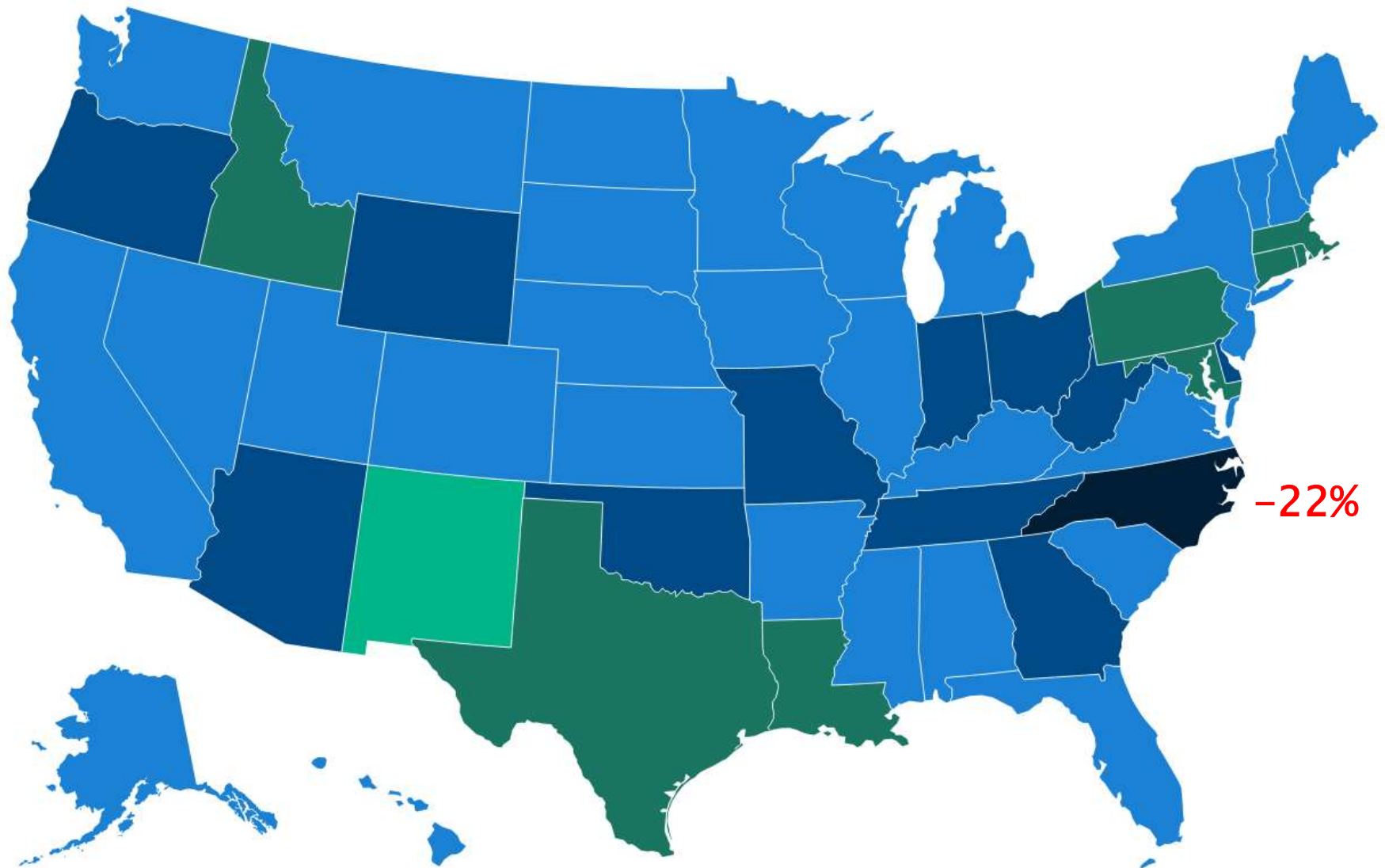
Eligibility Changes for Marketplace Financial Assistance

- ▶ Effective **1 / 1 / 27**, only the following groups will be eligible for financial assistance to pay Marketplace premiums:
 - U.S. citizens and U.S. nationals
 - Legal Permanent Residents / “green card” holders
 - Cuban/Haitian entrants
 - COFA migrants
- ▶ Refugees, asylees, and other humanitarian non-citizen groups will *no longer be eligible for financial assistance to pay for monthly Marketplace premiums.*



Percent Change in Affordable Care Act (ACA) Marketplace Sign-ups, 2025-2026

■ < -20% ■ -20%--10% ■ -10%--0% ■ 0%--10% ■ ≥ 10%



Source: KFF analysis of Marketplace Open Enrollment Period Public Use Files

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